

North Central Farm Management Extension Committee – Fall Meeting 2009

October 8-9, 2009

Attendees: Dwight Aakre, Kevin Dhuyvetter, George Patrick, Arlin Brannstrom, Stephen Harsh, Dale Nordquist, William Edwards, Burton Pfluger, Damona Doye, Ray Massey, Barry Ward, Doug Jose and Greg Hanson.

Ray Massey brought the meeting to order at 8:10 am

The minutes were displayed via internet to the membership by Barry.

Damona moved that the minutes be approved. Burton seconded the motion. The motion passed.

Dave Goeller presented a program on the FarmLasts Project.

Source - NRI Grant – Bob Parsons, PI

Research - Farm Succession and Land Tenure

Discussion was held on research highlights: farmland succession and tenure; barriers to succession; beginning farmer programs; implications for educational programs; bi-modal distribution of farms and their diverse educational needs; land use, conservation and stewardship of the land;

Discussion was held on the Beginning Farmer Grants and success/failures of the various grants. The committee discussed the possibility of submitting a grant or grants for Beginning Farmer Grants as a group or multi-state.

Dave next discussed the Trade Adjustment Assistance for Farmers. Dairy may be eligible and may offer an educational opportunity. Funding at \$90,000,000 per year. Funded for at least 3 years.

Eligibility: Imports have “contributed importantly” to lower prices and current price is less than 85% of the three year average of one of the following: National average price, quantity or values of production, cash receipts. Dave discussed eligibility guidelines, timelines for assistance, initial (\$4000) and intensive (\$8000) technical assistance. These amounts are prorated if the \$90,000,000 is inadequate.

There will be pre-arranged sub-contract agreements in each state in the north-central region. A TAAF contact person will need to be designated from each state that will need to attend training and will have reporting requirements.

William Edwards discussed the Midwest Plan Service status. They currently have a deficit of \$90,000. William discussed the Farm Machinery Lease that was developed and published. It is a free download. The committee discussed making this new lease form and others available through MWPS into fillable pdf forms in addition to the existing printable pdf forms.

Discussion was held on how to better position these publications for easier access through web searches. Dale agreed that they would put together abstracts for each of the MWPS farm management publications to be posted for better searchability.

Dwight and Barry discussed the ongoing revision of the NCR Cash Lease Bulletin. Streamlining the publication to include just the land portion of the lease was discussed and agreed upon. Discussion was held on including sample flex leases, a farm lease checklist, irrigation issues, and legal issues. Dwight and Barry will move forward with the revisions.

William discussed the AAEA Shared Outreach Website. Materials submitted to this website will be peer reviewed before being posted. Submissions can only come from AAEA members.

William discussed the submission guidelines, searchable features, reviewer qualifications (must be an AAEA member), categorization of the documents, and types of materials that will be a fit. Discussion was held on the process and whether existing Extension publications in each state would be candidates for submission as reviewer's comments call for a document to be revised. Further discussion was held on whether a submitter should then revise their home state publication that has been previously published. Discussion was also held on numbering published materials for citation purposes.

State Reports were distributed and discussed. See attached.

Dwight discussed the 2010 National Farm Business Management Conference "Agile, Mobile, Versatile", Farm Analysis & Education for the Future, Key Topics: Food, Fiber, Fuel, Feed. June 13-17th, 2010 in Fargo – Moorhead, North Dakota. The NCFME Committee will plan to meet all day on Sunday for our Spring Meeting. He reviewed the agenda and the confirmed and potential speakers. (See attachment) Additional topics were discussed. Dates for paper submission were discussed. Proposed date for abstract submission is mid- January 2010. Forty eight slots will be available for paper presentations.

State Reports were continued. See attached.

Don Breece gave an administrative update via conference call. Don talked about the challenges that Extension faces across the Midwest with funding and restructuring. Don discussed animal welfare issues. The Ohio livestock industry is facing potential changes in animal housing based on pressure from the Humane Society of the United States (HSUS). A ballot initiative (Issue 2) is on the ballot in Ohio in November to initiate an Animal Welfare Board to oversee animal welfare issues in Ohio. Don discussed the issue of Extension restructuring and renaming and the prospect of economic development as an important part of its mission.

Don discussed how the National Institute of Food and Agriculture (NIFA) replaces CSREES
NIFA areas include:

- Food Production and Sustainability
- Bionergy, Climate, & Environment
- Food Safety & Nutrition
- Youth and Community Development
- International Programs

Don announced that eXtension is proposing a Community of Practice on Animal Welfare.

Don discussed the new report on Climate Change – "Corn and Climate Report". Overview of climate science in the Midwest.

Don discussed Logic Models and how they are being used.

Don announced a conference on December 1st, 2009 – "Growing the Bioeconomy – Solutions for Sustainability"
bioeconomyconference.org

State Reports were continued. See attached.

Ray Massey led a discussion on “Greenhouse Gases and Carbon Trading”. Economists need to be involved because a market is developing and we can contribute to optimal decision making. Agriculture can provide environmental benefits via: 1) carbon sequestration in soils and forests, 2) methane capture and destruction, 3) renewable fuels, 4) increased production efficiency.

Doug Jose reported on the Risk Management Education Centers. The University of Arkansas will be the new host of the Southern RMEC. All other centers remain the same. The North Central RMEC hosted a national farm management training workshop in Omaha in June with 94 participants attending from 34 states. The RFA for 2010 RME grants will be released on November 2 with a due date of December 10. The maximum amount is the same as last year at \$50,000. Areas of emphasis will be human risk, financial management and farm diversification. The 2010 National Risk Management Conference will be the “Women in Agriculture” conference in Baltimore on March 22-24.

Damona Doye reviewed the “Managing in Tough Times” website. The web address is: mittnet.extension.org. Damona encouraged everyone to submit pertinent material. Materials need to be submitted first to the Ag Risk Library and tagged to be submitted to the MITT website. The focus of this website is as a resource for extension educators. It is not intended to be a public website.

George Patrick gave a presentation on “Health Care and Agriculture”. He discussed the different tax implications of health insurance premiums for sole proprietors, S corporations, and C corporations. He outlined the key points of the Senate Finance Committee health care bill. They include: 1) tax credits to low and medium income families to help purchase insurance, 2) tax credits to small business employers to provide health coverage for their employees, 3) penalties for those that do not purchase insurance, 4) co-op plans 5) fees on Cadillac plans. George indicated some health care legislation is likely this year and in the short term will not lower costs.

The committee discussed the farm financial situation with general agreement that it is primarily the dairy and hog sectors that are suffering. The situation does not appear to be the same nor as serious as the farm financial crisis of the 1980s.

In Oklahoma bankers indicated it was mostly business as usual. More farmers have off-farm income now than in the 80s.

In Minnesota, the governor announced a plan for financial management assistance. Some funding will be coming to Extension to train educators. A 3-day training session is planned for December, following the format of the Omaha training plus additional work with FINPAK.

The situation in Wisconsin is not the same as in the 1980s when solvency was the primary concern. Today it is more of a liquidity squeeze. Wisconsin has a crisis hot line run through the Department of Agriculture.

Doug Jose suggested that solvency may become an issue as lenders are just beginning to re-evaluate asset values.

In Iowa, the hog industry is hurting but many producers are diversified into corn and soybeans and this is partially offsetting some of the losses from hogs.

The ag economy is doing well in Kansas with the exception of the dairy and hog industries, which are small industries in Kansas. Kevin Dhuyvetter indicated this may be a good year for retained ownership for cow-calf producers. Many small feedlots want to go to custom feeding and the large feedlots are also backing away from ownership.

The North Dakota situation is similar to Kansas with very small hog and dairy industries, both of which are struggling, but crop producers have been doing well. The beef industry is primarily cow-calf and they seem to be impacted by feed supplies more than market prices for the calves. This year feed supplies are plentiful.

The Spring 2010 Meeting of the North Central Farm Management Committee will be in Fargo at the Holiday Inn on Sunday, June 13 from 10:00 to 5:00. This will be in conjunction with the Triennial Conference to be held June 13-17. The fall committee meeting was set for October 7-8 with the location to be determined. Doug Jose suggested Omaha as a possibility but the committee did not make a decision.

Meeting adjourned.

2010 National Farm Business Management Conference

“Agile, Mobile, Versatile”

Farm Analysis & Education for the Future

Key topics: Food, Fiber, Fuel, Feed

National Association of Farm Business Analysis Specialists

North Central/Western Extension Ag Economists

National Farm & Ranch Business Management Educators Association

June 13-17th, 2010 Fargo - Moorhead

CONFERENCE AGENDA

Initial Draft 6/17/09 @ St. Louis, Updated 7/28/09 @ NDSU, 9/28/09 @ St. Paul

Anticipated Attendance: NAFBAS 75, NFRBMEA 75, NC Ext 70, Guests 120 = Total 340

Conference Hotel: Holiday Inn, 3803 13th Ave S., Fargo ND

Sunday June 13

Session Chair: Dwight Aakre

- 9:00 am NFRBMEA Board Meeting
NorthCentral/Western Committee meeting
- 10:00 am Registration Staff Meeting
- 1:00 pm Registration Begins
- 2:00 pm NAFBAS Board Meeting
- 3:00 pm NFRBMEA Past Presidents Meeting
- 4:00 pm NAFBAS/NFRBMEA Joint Board Meeting
- 6:30 pm Evening Dessert Reception @ Holiday Inn
- 7:00 pm “Welcome to Fargo Moorhead” – CVC, Mayor
- 7:15 pm Steve Stark, Artist/Historian,
- 8:00 pm Adjourn

Monday June 14

Session Chair: Jim Kurtz

- 6:00 am Vendor Set-up John Hobert in charge
- 7:00 am Breakfast at Hotel **Hosted by: VENDORS**
- 7:30 am Registration Continues
- 8:00 am **“Welcome to the 2010 Conference”** – Rick Morgan & Jim Kurtz
- 8:15 am US Rep Colin Peterson
- 9:00 am Danny Klinefelter-BestManagementPractice’s for managers/Paul Gorman
- 10:00 am BREAK – See Vendors
- 10:30 am Danny Klinefelter, cont.
- 11:15 am Otto Doerring-Climate change, how do we work with it.
- Noon Luncheon at Hotel **Sponsored by: _____**
- 1:00 pm Terry Knoepfle – Tax Issues related to prior topics
- 2:00 pm Leon Osborne, Weather

- 2:45 pm BREAK – See Vendors
- 3:15 pm Paper Presentations Round 1 (3 short topics per hour; 4 rooms at once)
- 4:15 pm Paper Presentations Round 2
- 5:45 pm Group Outing - Bonanzaville USA with meal at Dawson Hall catered by Holiday Inn or NDSU group, rent for the Hall is \$750
- 7:30 pm 2011 Conference Planning Committee Meeting

Tuesday June 15

Session Chair: Jay Olson

- 7:00 am Breakfast at hotel
- 7:30 am First-Timer's Meeting – Al Graner, President-Elect, NFRBMEA
- 8:15 am Tours enroute to NDSU
 Group A – Northern Crops Institute
 Group B – Trading Room, Richard H. Barry Hall
 Group C – Equine Center/North Dakota Horse Park
 Group D – FargoDome
 Group E – Crop plots
- 9:45 am All groups convene at Richard H. Barry Hall for presentations by NDSU staff, Introduction of this new building and Break
- 10:15 am Speaker #1 Larry Reynolds, ANSci
- 10:45 am Speaker #2 Cole Gustafson, BioFuels, etc.
- 11:15 am Speaker #3 Chad Ulven, New uses for plant fibers
- 11:45 am Depart NDSU
- 12:15 pm Lunch at Holiday Inn-2011 Conference Video Presentation – 2011 Conference Planning Committee
- 1:30 pm Paper Presentations Round 3
- 2:30 pm Paper Presentations Round 4
- 3:30 pm Break
- 3:45 pm NAFBAS Committee Meetings
- 3:45 pm NFRBMEA Exchange of Ideas and Business Meeting
- 3:45 pm NC Extension topic to be determined
- 4:45 pm Adjourn
- 6:30 pm Evening on your own suggestions: Redhawks game (1st pitch 7:05 pm), Musical/Theater???, SS Ruby-pontoon tour of the Red River, take in a movie, golf, go for a walk.

Wednesday June 16

Session Chair: Keith Torgerson

- 7:00 am Breakfast at hotel
- 8:00 am Jason Henderson, Omaha-Federal Reserve
 Go to Tractor Plant for morning tour and lunch
- 9:15 am Depart for tours – Greg Tullis in charge

Tour Group A Tour Group B Tour Group C

Noon Lunch back at Holiday Inn

4:30 pm Bus departs Holiday Inn for Bagg Farm

6:00 pm Group Outing at Bagg Farm picnic style

8:00 pm Return to hotel

Thursday June 17

Session Chair: Rick Morgan

7:00 am Denny Jackson Storytelling Breakfast Host: Pat Harrington
Sponsored by _____

8:15 am Bill Hejl, former President of the World Association of Beet and Cane Growers and currently member of the Board of Directors of American Crystal Sugar, talk: World Oil Prices & Food, Fiber, Fuel and Feed.

9:15 am Cole Gustafson-How Cap and Trade will impact Ag

10:00 am Business Meetings NAFBAS and NFRBMEA
Concurrent: for North Central Educators: Steve Harsh, Shannon Ferrell

11:30 am Adjourn Conference

Post-Conference Activities

Noon NFRBMEA Board Meeting

1:00 pm IABME Workshop?

Next Activities

Nov. 17, 7:30-8:30 am webinar, 2010 Planning Committee

Jan. 5, 8:00-9:30 am webinar, NFRBMEA Committee meeting

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009

State: Indiana

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
(N)	Jim Mintert	June 1 2009	Ag Program Leader

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
<p>State Farm Management Tour – profiles of the four farms visited are available at http://www.agecon.purdue.edu/extension/programs/FT_files/2009_Farm_Tour_Booklet.pdf Approximately 300 attended at least part of the three-day program – Contract: Alan Miller</p> <p>Top Farmer Crop Workshop – Had enrollment of about 105 participants with about 60 farms Contact Bruce Erickson</p> <p>Outlook Program – increasing use of distance delivery. Had X traditional meetings and X sites used Adobe Connect for distance delivery</p>

4. Publications		
Identification	Title	Date
	Outlook for Indiana Agriculture 2010 http://www.agecon.purdue.edu/extension/pubs/2010_Outlook_Newsletter_Updated.pdf	Sept '09
	Indiana Farmland Values & Cash Rents: Relative Calm in a Turbulent Economy http://www.agecon.purdue.edu/extension/pubs/paer/2009/	August '09

4. Publications		
Identification	Title	Date
ID-166-W	august/dobbins.asp	August '09
	Financial Crisis Resources (on Ag Econ website) http://www.ag.purdue.edu/agecon/Pages/FinancialCrisisResources.aspx	
	Should I Downsize/Exit? If So, How? http://www.ag.purdue.edu/agecon/Pages/FinancialCrisisResources.aspx	Sept. '09
	Choices for Your Farm Operating Loss http://www.agecon.purdue.edu/news/financial/farm_crisis.pdf	Sept.'09
	2010 Purdue Crop Cost and Return Guide http://www.agecon.purdue.edu/extension/pubs/id166_2010_Sept09.pdf	

Weather, Growing Conditions & Miscellaneous Notes:

Crop is late – as of 10/05 report about 92% of corn was dented vs.100% for 5-year average; 51% was mature vs. 85% and % vs. 24% was harvested. Soybeans 78% vs.91% were shedding leaves and 9% vs. 35% were harvested

MISCELLANEOUS NOTES:

Some interest among Educators for financial planning type meetings.

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Spring 2009

State: Iowa

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
Retiring	Roger Ginder	January 2009	Co-ops and agribusiness management
Change Position eliminated	Don Nitchie	Sept-June 2010	Ag Marketing associate
	Darnell Smith	Sept. 22, 2009	Data analyst

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
2008 Farm Bill	Redirected	SURE eligibility and applications	Wm Edwards Chad Hart
Crop production costs	Same	Managing margins for 2010 crops	Mike Duffy
Crop input decisions	New	Marginal cost, marginal return analysis on new hybrids, production systems.	Mike Duffy
Financial management	Increased	Retrenching for swine and dairy producers; what are the options?	John Lawrence Ron Hook

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
Farm Bill informational meetings: 190 presentations to 6,557 clients. Enrollment in in ACRE in Iowa was 10.5%. Many downloads of fact sheets and decision tool spreadsheets.
Managing crop margins in 2009. About 20 presentations.
Farm lease meetings. 35 meetings, 1,135 attendees.

Weather: Record corn crop forecast. Harvesting is about 2 weeks behind normal. Severe hail storms hit northeast Iowa and north central Iowa in late July and August.

MISCELLANEOUS NOTES:

Due to substantial cuts in state appropriations to Extension and the rest of Iowa State University, the Vice-Provost for Extension (Jack Payne) announced a restructuring plan on April 30. The main points of the plan were:

1. Elimination of the five Area Director positions and all 93 County Extension Director positions.
2. Retention of partnership fees by County Extension Councils to be used locally
3. Creation of 20 new Extension regions (in Iowa) with a regional director for each.
4. Reduction of the campus Extension budget across all program areas (about 24 positions)
5. The 98 directors are now distributed in the following manner, approximately:
 - a. 20 became regional extension directors
 - b. About 25 were rehired as county employees, some serving multiple counties
 - c. About 15 have temporary employment as program specialists until June 30
 - d. The rest took early retirement and/or are seeking employment

Publications (www.extension.iastate.edu/agdm)

October 2009

- **Crops -- Costs and Returns:**
 - Developing Enterprise Budgets - A1-25
- **Crops -- Machinery:**
 - Acquiring Farm Machinery Services -- A3-21
 - Estimating the Number of Field Days Required -- A3-28
- **Livestock -- Costs and Returns:**
 - [Monthly Returns \(10 year summary\)](#) -- B1-31
 - [Monthly Returns \(10 year summary\)](#) -- B1-34
 - [Monthly Returns \(10 year summary\)](#) -- B1-36
 - [Revenue Insurance for Hog Producers](#) -- B1-50
- **Livestock -- Outlook and Prices:**
 - Hog Price Changes by Two-week Periods -- B2-15
 - [Seasonal Cattle Price Patterns](#) -- B2-19
- **Whole Farm -- Land Values:**
 - [Farmland Value Survey](#) (Realtors Institute) - C2-75
- **New Business Development -- Starting a Business**
 - Idea Assessment and Business Development Process -- C5-02
 - Creating a Mission Statement, Setting Goals and Developing Strategies (action plans) -- C5-09
 - What is a Feasibility Study? -- C5-65

Publications (www.extension.iastate.edu/agdm)

- **New Business Development -- Operating a Business**
 - [Recruiting, Selecting and Developing Board Members and Managers](#) -- C5-72
 - [Board of Director Evaluations](#) -- C5-73

✓ September 2009

- **Crops -- Costs and Returns:**
 - [Conservation Stewardship Program](#) -- A1-40
- **Crops -- Machinery:**
 - [Natural Resources Custom Rate Survey](#) -- A3-11
 - [Custom Farming: An Alternative to Leasing](#) -- A3-15
 - [Machinery Leasing -- Is It for You?](#) -- A3-35
 - [Farm Machinery Joint Ventures](#) -- A3-37
- **Livestock -- Outlook and Prices:**
 - [Seasonal Hog Price Patterns](#) -- B2-14
- **Whole Farm -- Cost and Returns:**
 - [Farm Costs and Returns](#) -- C1-10
- **Whole Farm -- Leasing:**
 - [Do I Need a Written Lease](#) -- C2-03
 - [Iowa Farmland Rental Rates 1994-2009](#) - C2-09
 - [Putting Together a Flexible Cash Farm Lease](#) -- C2-21 (voiced media)
- **New Business Development -- Operating a Business:**
 - [Introduction to Governance](#) -- C5-70
 - [The Role of the Board of Directors](#) -- C5-71

✓ August 2009

- **Crops -- Cost and Returns:**
 - [Supplemental Revenue Assistance \(SURE\)](#) -- A1-44
 - [Average Crop Revenue Election \(ACRE\)](#) -- A1-45
- **Livestock -- Markets:**
 - [Corn Price Basis](#) -- A2-41
 - [Soybean Price Basis](#) -- A2-42
 - [July Corn Basis](#) -- A2-43
 - [July Soybean Basis](#) -- A2-44

Publications (www.extension.iastate.edu/agdm)

✓ July 2009

- **Crops -- Cost and Returns:**
 - [Corn and Soybean Loan Rates](#) -- A1-34
 - [Supplemental Revenue Assistance \(SURE\)](#) -- A1-44
 - [Average Crop Revenue Election \(ACRE\)](#) -- A1-45
 - **Livestock -- Markets:**
 - [Lean Hog Basis](#) -- B2-41
 - [Live Cattle Basis](#) -- B2-42
 - [Feeder Cattle Basis](#) -- B2-43
 - **Whole Farm -- Leasing:**
 - [Computing a Pasture Rental Rate](#) -- C2-23
 - [Computing a Grain Storage Rental Rate](#) -- C2-24
 - [Computing a Livestock Building Cash Rental Rate](#) -- C2-26
 - [Creating a Flexible Swine Building Rental Agreement](#) -- C2-27
 - [Fixed Bushel Rent](#) -- C2-32
 - **New Business Development --Starting a Business:**
 - [Introduction to Grant Writing](#) -- C5-06
-

✓ June 2009

- **Crops -- Outlook and Prices:**
 - [Change in Corn Prices by Two Week Period](#) -- A2-17
 - [Change in Soybean Prices by Two Week Period](#) -- A2-18
- **Crops -- Machinery:**
 - [Joint Machinery Ownership](#) -- A3-34
- **Livestock -- Markets:**
 - [Frequency of Profitable Hedging Opportunities for Lean Hogs](#) -- B2-53
- **Livestock -- Outlook and Prices:**
 - [Change in Hog Prices by Two Week Period](#) -- B2-15
 - [Change in Cattle Prices by Two Week Period](#) -- B2-20
- **Whole Farm -- Leasing:**
 - [Cash Rental Rates for Iowa Survey](#) -- C2-10
- **Whole Farm -- Other:**
 - [Techniques for Dealing with Difficult People](#) -- C6-50

Publications (www.extension.iastate.edu/agdm)

✓ May 2009

- **Livestock -- Costs and Returns:**
 - [Livestock Enterprise Budgets for Iowa](#) -- B1-21
- **Whole Farm -- Costs and Returns:**
 - [Comparison of Transaction Costs by Market Outlet](#) - Decision Tool (xls)
- **Whole Farm -- Land Values:**
 - [Farmland Value Survey](#) (Realtors Institute) - C2-75
- **Whole Farm -- Leasing:**
 - [Cash Rental Rates for Iowa Survey](#) -- C2-10

*NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009*

State: Kansas

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
C	Allen Featherstone	7/27/09	Changed from Interim Dept. Head to R&T Faculty Professor – Agricultural Finance and Policy
N	David Lambert	7/27/09	Dept. Head
C – Resigned	Gabe Weeden	07/29/09	Farm Mgt Association SC KS
Interviewing	Asst. Professor – Livestock Marketing	In Process	Asst. Professor – Livestock Marketing
C	Kevin Dhuyvetter	06/01/09	Extension State Leader

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Livestock Management (Rodney Jones Position)	Deleted or Redirected	With Rodney Jones departure, we have less staff resources directly devoted to the broader range of analysis of livestock enterprise profitability issues.	
Human Resource Management in Agriculture (Sarah Fogelman position)	Deleted or Redirected	With Sarah Fogelman's departure, we have less staff resources directly devoted to educational activities in the field of human resource management in agriculture.	
Livestock and grain marketing	Redirected	With the resignation of Jim Mintert and upcoming retirement of Mike Woolverton, our marketing outlook programs will be changing.	

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3.	Successful Activities
<p>Ongoing programs in farmland values & leasing, risk management / ag policy, livestock & grain marketing, Kansas Farm Management Association activities, the Farm Assist program (Hund), crop & livestock enterprise profitability analysis, and other areas</p> <p>Ongoing development and enhancement of KSU Ag Econ's web-presence via www.agmanager.info is providing our department with an outreach vehicle that to some limited degree helps mitigate the loss of Extension Ag Econ in key subject matter areas of responsibility.</p> <p>ACRE Webinar – August 4, 2009. Conducted three times that day, with a confirmed total participation of at least 1,137 persons, including 816 who participated as part of a group and 321 individuals, including staff from each of the Kansas congressional delegation. People from at least 26 states participated. A total of 29 group meetings were held in 8 different states, with 17 of these occurring in Kansas. The average score was 3.87 when asked "On a scale of 1-5, how would you rate the overall usefulness of this webinar?" A majority (58%) answered "Yes" when asked if the webinar influenced their decision regarding ACRE and another 35% said "Maybe."</p> <p>Risk and Profit Conference – August 20-21, 2009. Two day conference with 115 producers, ag lenders, extension agents and agribusiness leaders in attendance. Speakers included K-State president Kirk Schulz and 2009 Top Producer Lon Frahm. Seven breakout sessions offering 20 topics were available. All those responding on the evaluation said they would attend in the future and 96% reported that this conference provided a value greater than or equal to other similar conferences.</p> <p>The KFMA newsletter is written monthly and contains articles pertaining to tax management, financial analysis and performance, cost of production, and other farm management topics. The monthly newsletter is posted on the following web site: www.agmanager.info/kfma. Contact Michael Langemeier (mlange@agecon.ksu.edu) if you would like to receive the monthly newsletter.</p> <p>UPCOMING</p> <p>Oklahoma has joined the multi state crop insurance workshop for agents, farmers and others. This is the 10th year for the 3 states (CO, KS, and NE) and the first year for Oklahoma. The Kansas location had an over flow crowd last year and the other locations had significant increases in participants. The 4-State workshops are set for November 10 (Colorado), 11 (Nebraska), 12 (Kansas) and 13 (Oklahoma).</p> <p>MAST -- Nov 16-17, 2009 (on campus) and Feb 23-24, 2010 (on campus) with seven distance-based modules.</p>	

4. Publications (partial listing only)		
Identification	Title	Date
MF2384	High Plains Sunflower Production Handbook	April 2009

4. Publications (partial listing only)		
Identification	Title	Date
Web Tools	<p>AGR-Lite Evaluation Tool - Web Dashboard Tool by Rich Llewelyn and Art Barnaby</p> <p>Irrigation Pumping Costs of Various Energy Sources - Web Dashboard Tool by Kevin Dhuyvetter and Troy Dumler</p> <p>Costs of Managed Haying or Grazing of CRP acres- Web Dashboard Tool by Kevin Dhuyvetter and Mykel Taylor</p> <p>Determining Terms of a Flexible Cash Rent Lease - Web Dashboard Tool by Kevin Dhuyvetter and Terry Kastens</p> <p>Determining Pasture Rents in the Flint Hills - Web Dashboard Tool by Kevin Dhuyvetter, Cora Newsom, and Terry Kastens</p> <p>KSU Fertilizer Calculator - Web Dashboard Tool by Kevin Dhuyvetter and Terry Kastens</p> <p>K-State Feeder Cattle Price Analyzer – Excel Spreadsheet by Lee Schulz and Kevin Dhuyvetter</p> <p>Economics of Spraying Field Crops - Web Dashboard Tool by Kevin Dhuyvetter and Doug Jardine</p> <p>Breakeven Selling and Purchase Prices for Cattle- Web Dashboard Tool by Kevin Dhuyvetter</p>	
Agronomy Journal	<p>“An Economic Analysis Of CRP Versus Wheat-Sorghum-Fallow in a Semi-Arid Region”. J.R. Williams, R.V. Llewelyn, D.L. Pendell, A. Schlegel, and T. Dumler.</p>	In press. 2009.
Journal of the American Society of Farm Managers and Rural Appraisers	<p>“Net Returns to Tillage Systems Under Changing Input and Output Market Conditions”. J.R. Williams, D.L. Pendell, R.V. Llewelyn, D. Peterson, and R. Nelson.</p>	2009. (1): 78-93
Newsletter	<p>Kansas Farm Management Association Newsletter</p> <p>Agmanager.info has our updated publications. We have</p>	Monthly

4. Publications (partial listing only)		
Identification	Title	Date
	<p>publications listed under the following categories: Agribusiness, Crops, Energy, Farm Management, Human Resources, Income Tax & Law, Livestock & Meat, Policy (including 2008 Farm Bill)</p> <p>These publications are promoted and made available through weekly e-mail updates and RSS Feeds.</p>	

Weather, Growing Conditions & Miscellaneous Notes:

Media reports (with industry/grain elevator verification) indicate that we are likely to have some major grain storage problems in Kansas this fall. With slow wheat export demand, many Kansas grain elevators have not been able to move enough wheat supplies out of their storage facilities to make room for fall crops. If the fall feedgrain harvest in Kansas comes through as anticipated, we will likely see the need for a larger than normal proportion of fall 2009 crops grain to be stored “on the ground” or in some sort of temporary storage. According to some industry folks, temporary storage and aeration systems are now available to commercial elevators that can alleviate a good amount of the spoilage problems that can occur. That said, piles of corn and grain sorghum in temporary on-the-ground storage are bound to have a major effect on local grain basis bids, and subsequently on farmer’s net profitability from fall crop enterprises. So, absent a major crop damaging freeze affecting U.S. fall crops in the next 30 days, the outlook is for grain supplies to “over run” the permanent capacity of grain storage facilities in Kansas, leading to wider basis bids and lower selling prices.

United States Department of Agriculture -- National Agricultural Statistics Service, Kansas Field Office
 CROP WEATHER
 Released: October 5, 2009 Volume 09 No. 40

Agricultural Summary: Temperatures dropped below the freezing mark last week for the first time this fall, mostly in the western districts. Wide temperature swings were also common in the west with highs in the 90’s on Wednesday, dropping to freezing lows on Saturday. Topsoil moisture is rated as 3 percent very short, 13 percent short, 81 percent adequate, and 3 percent surplus. Subsoil moisture is rated as 4 percent very short, 13 percent short, 80 percent adequate, and 3 percent surplus.

Field Crop Report: Wheat seeding advanced quickly this week with the dry weather, but farmers are still 4 points behind the average. Fifty-three percent of the winter wheat has been planted, behind last year’s 60 percent and the 5-year average of 57 percent. Twenty-two percent has emerged, behind 28 percent for the previous year and 26 percent for the 5-year average. Eighty-nine percent of the corn has reached maturity, ahead of 83 percent for 2008 but behind the 5-year average of 94 percent. Thirty-one percent has been harvested, behind both last year at 32 percent and the 5-year average of 54 percent. Corn condition is rated as 2 percent very poor, 6 percent poor, 21 percent fair, 49 percent

good, and 22 percent excellent. Ninety-three percent of the sorghum crop is coloring, ahead of 89 percent last year but behind the 5-year average of 94 percent. Thirty-nine percent has reached maturity, the same as the previous year but behind the 5-year average of 57 percent. Farmers have harvested four percent of the sorghum crop, behind 2008 at 9 percent and 19 percent for the 5-year average. Sorghum condition is rated as 1 very poor, 5 percent poor, 22 percent fair, 56 percent good, and 16 percent excellent. Seventy-five percent of the soybeans are dropping leaves, ahead of 73 percent last year but behind 82 percent for the 5-year average. Eighteen percent of the crop has been harvested, the same as 2008 but behind the 5-year average of 25 percent. The condition of the soybean crop is rated as 2 percent very poor, 3 percent poor, 16 percent fair, 50 percent good, and 29 percent excellent.

Range Report: Range and pasture condition was rated as 2 percent very poor, 7 percent poor, 28 percent fair, 52 percent good, and 11 percent excellent.

Crop Conditions for the Week Ending 10/04/09

	Very Poor	Poor	Fair	Good	Excellent
Corn	2	6	21	49	22
Sorghum	1	5	22	56	16
Soybeans	2	3	16	50	29
Cotton	4	8	33	47	8
Sunflowers	2	6	19	62	11
Range & Pasture	2	7	28	52	11

MISCELLANEOUS NOTES

With our staffing losses to date we at a minimum are losing our ability to “back each other up” or to be “2 or 3 deep” in terms of subject matter coverage responsibilities (a luxury we’ve had in the past). We are spread thin enough now in terms of subject matter focus in Extension Ag Economics that we are likely to lose our ability to have several people informed enough in these areas of expertise to credibly contribute as educators in public meetings and applied research efforts. Key subject matter areas such as crop and livestock enterprise profitability, farmland leasing or values, grain and/or livestock marketing, farm policy, etc. are at issue. In response to this we are proactively taking steps to increase involvement in and training of Extension Agents in strategically important ag econ subject matter areas (farmland leasing, crop & livestock enterprise analysis, etc.). We also will likely look to involve graduate students more in Extension efforts when possible and increase collaboration with other states (e.g., livestock marketing currently working with OSU, UNL, LMIC).

Kansas Report submitted by Kevin Dhuyvetter

*NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009*

State: Minnesota

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
FINPACK Lender Conference – 91 ag lenders attended, presentations by Dave Kohl on Credit Analysis in Tough Times and the Ag Economy, Jeff Judy on Commercial Credit Analysis, Bob Craven on Cost of Production Outlook, Dale Nordquist on Organic Farm Management, CFFM Staff on FINPACK Update. Minnesota Crop Insurance Conference – 441 attended.

4. Publications		
Identification	Title	Date
Lazarus	Machinery Cost Estimates	6/2009

4. Publications		
Identification	Title	Date
Kunkel, Peterson, Mitchell	Farm Legal Series, 16 factsheets (updated)	6/2009
Holcomb & Hachfeld	Tax Planning for Crop and Crop Revenue Insurance	6/2009
Hachfeld & Wheelock	Federal Crop Insurance Dates, Definitions & Provisions For Minnesota Crops	6/2009
Hachfeld, Lazarus, Nordquist, Loppnow, & Heers	Cropland Rental Rates for Minnesota Counties	7/2009
Nordquist, LaValla, Berg	2008 Organic Farm Performance in Minnesota	8/2009
Nordquist & Heers	2008 FINBIN Report on Minnesota Farm Finances	8/2009
Lazarus	"Anaerobic Digester Economics" Spreadsheet	9/2009

Weather, Growing Conditions & Miscellaneous Notes:

Crop is still a little behind, very few soybeans have been harvested. Warm September really helped.

MISCELLANEOUS NOTES:

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009

State: Missouri

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
(T) resigned	Dustin Vendrely	5/1/09	Reg. Ag Business Spec. – Sedalia, MO
(N) new	currently interviewing	immediately	Reg. Ag Business Spec. – Higginsville, MO
(N) new	Seanicaa Edwards	June 2009	Swine economist – Commercial Ag Program

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
<p>Conducted survey of 2009 Missouri Custom Rates for Farm Services. Report to be available in Oct.</p> <p>Ag Lender Seminar series and Missouri Business/Farm Tax Schools will be held in Oct-Nov-Dec.</p> <p>Agricultural Lenders School The University of Missouri held its 10th annual Agricultural Lenders School on June 1- 5 in Columbia, MO. A total of 16 lending professionals from Missouri, Arkansas and Illinois attended this conference. Conference website can be found at http://www.agebb.missouri.edu/commag/lenderschool/.</p>

3. Successful Activities
<p>Missouri Dairy Grazing Conference</p> <p>A three day conference targeted to dairy grazing was held in Joplin, Missouri on July 8-10. A total of 300 participants from 26 different states and four foreign countries attended this conference. Conference website and proceedings can be found at http://agebb.missouri.edu/dairy/grazing/conference/index.htm .</p>

4. Publications		
Identification	Title	Date
Ag Econ Newsletter FM 2009-1	2009 Mo. Farmland Values Opinion Survey	Aug. 2009
MU Guide 311	Introduction to Greenhouse Gas Markets and Cap-and-Trade	June 2009
MU Guide 312	Contracts in Agriculture	August 2009
MU Guide 313	Soil Carbon Sequestration Contracts	Sept. 2009

Weather, Growing Conditions & Miscellaneous Notes:

This has been one of the coolest and wettest years on record. Rains came perfectly throughout the summer to keep crops growing. However, early rains prevented some planting and flooded some fields. Farmers are reporting average yields. Several with GPS yield monitors are reporting that they have 30 bushel yields in some parts of the field and >200 bushel yields in other parts of the same field. If it took, it took off. Otherwise, disappointing beginning, resulted in disappointing harvest. We are about normal for harvest progression.

MISCELLANEOUS NOTES:

Dairy and hog producers are hurting. The determinant of how bad they are hurting seems to center around how large their land base is. Those with a sufficient land base have raised much of their feed so what they loose on livestock they are making on crop income. Also, land base is critical for maintaining their balance sheet. Current inventories are worth less, bankers don't have any real desire for buildings and their book value. They do continue to trust the value of the land as collateral.

MU Commercial Ag Program is currently trying to hire part-time employees/consultants to assist in dealing with distressed farmers. Catch 22 is that the need is obvious and everyone wants to do it but the university is under a hiring freeze and the trigger just can't seem to be pulled.

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Spring 2009

State: North Dakota

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
N	Joleen Hadrich	August 1, 2009	Teaching & research: farm management
N	Dave Roberts	August 1, 2009	Teaching & research: economics, natural resources
N	Ryan Larsen	January 1, 2010	Teaching & research: finance

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
None			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
Farm Bill meetings on the ACRE program: producer meetings and In-service for Extension and FSA county staff.
Market Club Facilitator and Extension Economics Team In-service.

4. Publications		
Identification	Title	Date
EC-1343 revised	What is the Value of a Standing Corn Crop for Silage? Dwight Aakre	September 2009

Weather, Growing Conditions & Miscellaneous Notes:

Planting across the state was late but a cool summer with timely rains produced record yields for small grains. Minor oilseed yields look to be above average. Corn and soybeans look like average yields but some corn will be light. Drying will be costly. Sugar beets are low in sucrose content and wheat has 1 to 1.5 percent lower proteins than normal.

Oil drilling has slowed considerably this summer.

MISCELLANEOUS NOTES:

Web pages

www.ndsu.edu/cropeconomics/

<http://www.ag.ndsu.nodak.edu/aginfo/lsmkt/livestock.htm>

<http://www.ag.ndsu.nodak.edu/aginfo/farmmgmt/farmmgmt.htm>

<http://www.ext.nodak.edu/homepages/aeddept/index.html>

Submitted by: Dwight Aakre

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009

State: Ohio

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
C	Neil Hooker	July 31,	Teaching, Extension, Research Took position w/ St. Joseph's University

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
<p>Farm Science Review Activities – September 22-24 Attendance – 138,254</p> <p>Farm Business Office 1850 Review Attendees interacted with farm Business Office personnel, viewed the display and/or obtained OSU Extension/AEDE educational materials.</p> <p>Climate Change Economics and Policy Seminar – A panel of Department Faculty discussed the issues and the economics that surround the climate change debate. Forty people attended this session. 65 attendees.</p> <p>“Question the Authorities” Live interviews of Ohio State’s authorities on current economic, business and policy issues. OSU’s Department of Agricultural, Environmental, and Development Economics sponsors this series of short</p>

3. Successful Activities
<p>interviews. Two thousand two hundred fifty five people attended 45 sessions presented at the Farm Science Review with attendance of 1082.</p> <p>Ohio Agricultural Law Symposium –A partnership between OSUE and Ohio State Bar Association to provide legal education to attorneys working with agricultural operations and businesses.</p> <p>American Society of Farm Managers and Rural Appraisers – Ohio Chapter Spring Conference This conference focused on the wind-energy and it’s emerging impact on agricultural profitability and land values. Forty five members attended this spring conference planned and resourced by Department Faculty. A tour of the first Ohio Wind Project in Bowling Green Ohio was part of the conference.</p>

4. Publications		
Identification	Title	Date
	<p>ACRE Decision Question http://aede.osu.edu/resources/docs/pdf/FS6QFAU0-7L5Q-VWXX-ZXK0PXVYKL69O5DV.pdf</p> <p>Swank Program in Rural-Urban Policy http://aede.osu.edu/programs/Swank/</p> <p>Exurban Change Program http://exurban.osu.edu/</p>	

Weather, Growing Conditions & Miscellaneous Notes:

Generally favorable growing conditions throughout most of Ohio should result in good to excellent yields for most corn and soybean growers. Swine integrators and dairies in Ohio continue to suffer from financial losses.

MISCELLANEOUS NOTES:

The state legislature reinstated most of the appropriations from the proposed budget cuts prior to passing the state biennial budget for both the Extension and Research line items. Extension will receive level funding from the state on 2009 with a 4.4% cut in 2010. County based funding continues to suffer. Approximately 12% cut in funds for 2009.

University President E. Gordon Gee has proposed a name change for Extension: OSU Extension and Development.

Submitted by: Barry Ward

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE

 Oklahoma State Report Fall Year 2009

1. <i>Staffing Changes</i>			
Type (a)	Name	Effective Date	Area of Responsibility
R	Clem Ward	10/1/09	Livestock Marketing
?Buyout program at legal counsel – don't know whether anyone will take advantage if offered			

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. <i>Program Changes</i>			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
Software tools	Increased		Eric DeVuyst
Software tools	Increased	Updating McGrann spreadsheets with Larry Falconer, Texas AgriLife	Damona Doye
QuickBooks	New	Plans for instruction guide, workshops materials	Damona with area specialists
Departmental extension website	New	Working on a consolidated front for Extension programs with eventual e-mail subscription option	Damona

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. *Successful Activities*

We were excited to host approximately 160 participants at an August Master Cattleman’s Summit in Stillwater. Participants said that as a result of the 1 ½ conference they better understand the management of cow/calf enterprise risk, how to assess forage availability and growth using different methods and how to calculate appropriate stocking rates. Many also had the opportunity to gain “hands on” experience with one or more software tools designed to improve their production and financial records and support ranch decisions. We were especially pleased with comments on the evaluations like these:

- “Presenters were very, very ,very interesting and topics were unique”
- “This was the best program I have been to. The two main speakers were fabulous. Thanks for all of your hard work.”
- “Excellent conference”
- “Thanks to OSU for all your hard work, especially all the speakers. Well organized. Thanks”
- “Thank you... best ever one I have attended these since the 1990’s of various varieties.”

When asked to estimate the economic benefits that participants from changes in production, management or marketing practices, all who responded indicated more than \$1, 000 with the most frequent response in the \$3,000-3,999 bracket with one response over \$10,000. Sponsors helped keep the costs low for participants: USDA/CSREES, Southern Region Risk Management Education Center, Farm Credit Services of East Central Oklahoma, Farm Credit of Western Oklahoma, Chisholm Trail Farm Credit, Certified Angus Beef, and the Oklahoma Beef Council.

NW/SW districts had an ag study tour for Extension educators in the Lubbock, TX area, visiting feedyards, stocker operation, research station, beef packing facility, food bank CSA farm, USDA Stress Lab, Bayer CropScience.

4. *Publications*

IDENTIFICATION	TITLE	DATE
<i>Review of Agricultural Economics</i> , 31(2):370-382.	Expansion Opportunity at Triple F Farms	2009

Fact Sheets (AGEC) and E- publications accessible at http://pods.dasnr.okstate.edu/docushare/		
AGEC-139	Budgets: Their Use in Farm Management (revised)	September 2009
AGEC-198	Negotiation Strategies (revised)	September 2009
AGEC-214	Developing Cash Lease Agreements for Farmland (revised)	August 2009
AGEC-215	Developing Share Lease Agreements for Farmland (revised)	September 2009
AGEC-237	Farm and Ranch Stress Test (revised)	September 2009
AGEC-244	Goal Setting for Farm and Ranch Families (revised)	September 2009
AGEC-302	Information Systems for Oklahoma Farmers (revised)	September 2009
AGEC-619	Adding Value to Cull Cows	July 2009
E-982	A Resource Guide for Beginning Farmers in Oklahoma (revised)	August 2009
	Master Cattleman Quarterly Newsletters http://agecon.okstate.edu/cattleman/newsletter.asp	August 2009
	Quick Tips (Quicken and Farm Management) newsletters http://agecon.okstate.edu/quicken/index.asp?type=newsletters	June 2009 September 2009
	Monthly Commodity outlook in departmental publications at: http://agecon.okstate.edu/faculty/publications.asp	monthly
	IFMAPS newsletter http://agecon.okstate.edu/ifmaps/index.asp?type=newsletters	September 2009
Software Tools		
	Oklahoma Wheat Stocker Graze Out Decision Aid, http://agecon.okstate.edu/faculty/publications/3443.xlsm	2009
	Oklahoma Beef Calf Retention Decision Aid, http://agecon.okstate.edu/faculty/publications/3445.xlsm .	2009
	Oklahoma Wheat Stocker Purchase Planner Decision Aid, http://agecon.okstate.edu/faculty/publications/3416.xlsm	2009

	Oklahoma Canola Systems vs. Continuous Wheat Budget Comparison, http://agecon.okstate.edu/faculty/publications/3412.xlsm .	2009
	Oklahoma Yield Election Calculator, http://agecon.okstate.edu/faculty/publications/3398.xlsm .	2009
	RanchCalc Software (original program by K. Lusby and O. Walker), http://agecon.okstate.edu/faculty/publications/3397.xlsm .	2009
	Oklahoma Wheat Stocker Spreadsheet Decision Aid, http://agecon.okstate.edu/faculty/publications/3394.xlsm	2009

Miscellaneous Notes:

Oklahoma Winter Wheat Pasture Progressing

Derrell S. Peel, OSU Extension Livestock Marketing Specialist

Field conditions in Oklahoma range widely from fields that have just dried down enough to plant to other areas that need a rain to get planted. Most of the state has had some moisture in the past few weeks and, with the exception of the northwest corner of the state, there is deep moisture even where the surface is dry enough to need another rain.

Wheat planting has advanced rapidly the past ten days. A significant portion of wheat has emerged given favorable cooler temperatures and the net result is the potential for the best winter wheat pasture in Oklahoma of the past several years. Some of the early planted wheat is well established and will be ready for grazing before the end of October.

Many producers have been focused on getting the wheat planted and proceeding rather cautiously on cattle buying. Stocker prices decreased in September for lack of stocker cattle demand. There is, however, continued interest in grazing winter wheat and indications that stocker buying will pick up in the next few weeks. It is hard to bet against the normal seasonal pattern and predict higher calf prices from early October into November but increased stocker demand may at least stabilize prices and offset some of tendency for seasonally weaker prices in October. Higher prices are possible as strong stocker demand may exceed the limited supplies of feeder cattle available.

Feeder futures prices have decreased in the past month lowering hedgeable spring feeder prices but the recent decrease in stocker purchase prices leaves the overall winter grazing budget with roughly the same margin as a month ago. In general, winter grazing budgets suggest a modest

return to cattle above wheat pasture and other production costs. Certainly there is plenty of production and price risk for winter grazing but the situation at this time looks as favorable as any in recent years.

Submitted by: Damona Doye

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009

State: South Dakota

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
N	Matt Chang	9/21/09	70% T econ princ 30% R natural resource
N	Gerald Wang	9/21/09	70% T 30% R finance
N	Mike Miller	9/21/09	70% T 30% R resource economics
N	Larry Swain	9/21/09	50% T entrepreneurship 50% E agri-business
C	Barb Heller	9/21/09	100% entrepreneurship

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities

3. Successful Activities

4. Publications		
Identification	Title	Date
C275	South Dakota Agricultural Land Market Trends 1991–2009 http://agbiopubs.sdstate.edu/pub_description.cfm?Item=C275 5	6-24-2009
ECONOMICS COMMENTATOR		
NO.511	South Dakota Grain Elevators: Manage Characteristics and Impact of Ethanol; Yonas Hamda, B. Qasmi & S. Fausti	Sept. 22, 2009
No.510	Principal Component Analysis; Jing Li	Sept. 21, 2009
No.510	Fall Crop Markets; Alan May	Sept. 21, 2009
No.509	Grain Elevator Industry Revisited; Yonas Hamda, B. Qasmi & S.Fausti	30-Jul-09
No.508	South Dakota Agricultural Land Values and Cash Rental Rates, 2009; Larry Janssen & B. Pflueger	30-Jun-09
No.507	Economics Impact of Agriculture on South Dakota; Gary Taylor	Apr. 16, 2009

Weather, Growing Conditions & Miscellaneous Notes:

All wheat production in 2009 is down 25 percent from last year. The all wheat yield of 42.9 bushels is down 7.6 bushels from last year. Harvested acres are down 12 percent last year. Planted acres are also down 12 percent from last year.

Winter wheat production is down 38 percent from last year. Yield, at 42.0 bushels per acre, is 13 bushels lower than in 2008. Harvested acres are down 19 percent from last year. Planted acres are down 350,000 acres from last year. Last year’s winter wheat crop established state record highs for both yield and production.

Spring wheat production is down 5 percent from last year’s production. Yield, at 44.0 bushels per acre, is down 1 bushel from last year. Harvested acres, down 3 percent from 2008. Planted acres are down 100,000 acres from last year.

Durum wheat production is up 9 percent from 2008. Yield, at 23.0 bushels per acre, is up 4 bushels from last year. Planted acres totaled 9,000, with all 9,000 acres harvested for grain.

Oat production in 2009 is 25 percent below last year’s production. Yield, at 73.0 bushels per acre, is unchanged from last year. Harvested acres, at 90,000, are down 30,000 acres from 2008.

Barley production down 33 percent from last year. Yield, at 54.0 bushels per acre, is up 13 bushels from last year. Harvested acres are down 49 percent from 2008.

Topsoil rated at 56 percent in the adequate to surplus range last week, compared to 63 percent in 2008 and 71 percent for the five-year average. Subsoil was rated at 57 percent in the adequate to surplus range, compared to 62 percent last year and 58 percent for the five-year average.

Eighty-nine percent of the corn is in or beyond the dent stage, compared to last year and the five-year average at 98 percent. Corn rated mature is at 34 percent, compared to 41 percent last year and 59 percent for the five-year average. Corn harvested for silage is at 52 percent compared to last year's 74 percent and five-year average of 80 percent. Eighty-six percent of the soybeans are dropping leaves, compared to last years 89 percent and five-year average of 90 percent. Twenty-six percent of the soybean crop is rated mature, compared to 43 percent last year and 49 percent for the five-year average. Two percent of the soybean crop has been harvested, compared to last year and the five-year average at 9 percent. Sixty-six percent of the winter wheat seeding is complete, compared to 58 percent last year and 64 percent for the five year average.

Range and pasture rated at 64 percent in good to excellent condition, compared to 62 percent last year and 43 percent for the five-year average.

MISCELLANEOUS NOTES:

NORTH CENTRAL FARM MANAGEMENT EXTENSION COMMITTEE
Fall 2009

State: Wisconsin

1. Staffing Changes			
Type (a)	Name	Effective Date	Area of Responsibility
C	Ken Shapiro	7/1/2009	New Chair of AAE
R	Ed Jesse	?	Dairy Marketing
R	Dan Bromley	12/31/2009	Natural Resource Economics
N	Jennifer Alix-Garcia	9/1/2009	New Assistant Professor (Environmental Economics)

(a) Refers to new (N), retirement (R), change in assignment (C) or terminated (T).

2. Program Changes			
Subject Matter Area	Emphasis (b)	Brief Description	Contact Person
None			

(b) Refers to new (N), redirected (R), increased (I), deleted (D).

3. Successful Activities
The UW Department of Agricultural and Applied Economics is celebrating its centennial year in 2009
Continued growth in the Wisconsin Chapter of Farm Managers and Rural Appraisers organization

3. Successful Activities
Continued activities in Farm Technology Days, Annie's Project, Heart of the Farm, etc.
Center for Dairy Profitability about to have an external review in mid October.

4. Publications		
Identification	Title	Date
Staff Paper No. 540	The Dynamics of the U.S. Milk Supply: Implications for Changes in U.S. Dairy Policy	July 2009, 40p.
Staff Paper No. 541	The Contribution of Agriculture to the Wisconsin Economy	August 2009, 34p

Weather, Growing Conditions & Miscellaneous Notes:

Unusually cool growing conditions throughout the summer. Moisture was adequate for most of the state – but northwestern portion of the state continues to have a severe drought.

MISCELLANEOUS NOTES: Packers will beat the Vikings on Monday night!